



Robert Townsend
Law Offices Of Robert Townsend
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11944 Mayfield, Suite 301
Brentwood, CA 90049
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4/5/06

RE: Trademark License Agreement Work

Dear Robert:

I would like to personally thank you for the work you recently performed for my company. As you know, I was not comfortable attempting to franchise my real estate business but I was more interested in Trademark Licensing my business as my tool for my business expansion.

I couldn't find a readily available lawyer in Indiana who specializes in Trademark Licensing Law, but when I did a "trademark versus licensing" Internet search, I found your web site offering so much valuable information causing me to contact you via telephone. Hiring a lawyer over the telephone that is 2,000 miles away and wiring a retainer before the work began could be considered high risk and not very logical. But, after having two thorough telephone conversations with you, my business instincts told me you were the right lawyer for the services I needed performed. You educated me and told me what I needed to do and you gave me an upfront "range" price quote for your services. I have dealt with many attorneys throughout the last 30-years of my real estate career and so many of them create for themselves additional work by putting in language that they know will need to be renegotiated, at the expense of the client. You did not do that. You kept your work precise and to the point and you gave me exactly what you said you would do. As a bonus, your invoice came in nearly \$1,000 under what you quoted me on the high side.

I look forward to working with you in the future as my needs for Trademark License Law work increases. You are welcome to use this letter, along with my name and number, as a reference for your Internet web site, if you deem to do so. I thank you again for your services rendered.

Sincerely,

A handwritten signature in black ink that reads "David Augustyniak".

David Augustyniak, Owner

RealtyFlex Trademark Licensing Division

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